



Hunter Group ASA – Company Presentation

January 2024



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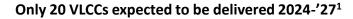
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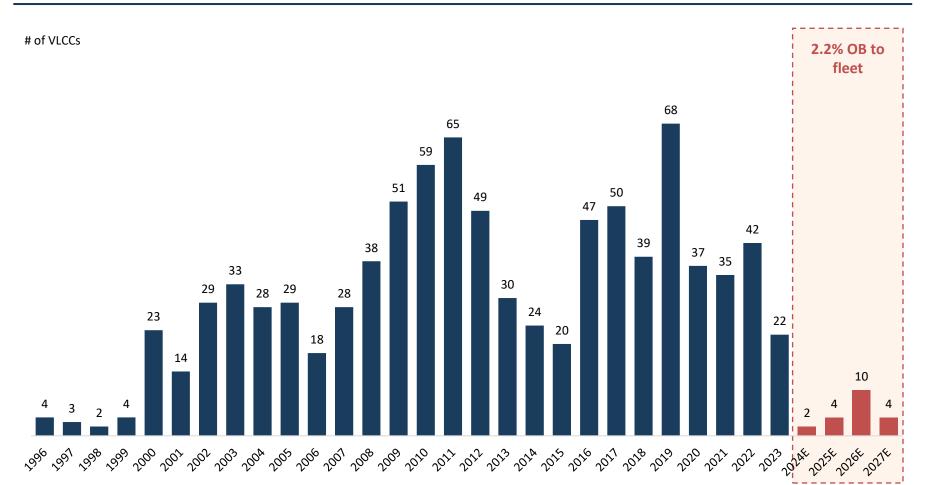
Market thesis	<ul> <li>The orderbook for VLCCs is at the lowest level in more than 30 years in combination with a record high portion of the fleet being older than 15 years</li> </ul>
	<ul> <li>Yards are in general full until 2027. The earliest possible VLCC newbuild slot is Q4 2026/Q1 2027, i.e. supply growth is given for the next ~3 years</li> </ul>
	<ul> <li>Consensus scrubber/eco VLCC spot rate expectations of more than USD 80,000 per day on average for the next three years</li> </ul>
3-year TC-in	Currently two VLCCs chartered in on fixed rates
	<ul> <li>One vessel lifted 30th November 2023 on a fixed rate of USD 52,500 per day, the second one lifted 17th January 2024 on a fixed rate of USD 51,000 per day</li> </ul>
	Opportunities for additional transactions at similar terms
	<ul> <li>20-year average spot rate is around USD 55,000 per day<sup>1</sup></li> </ul>
Back-to-back index charter-out	<ul> <li>Back-to-back floating index-linked spot rate (VLCC benchmark TD3C) capturing every daily VLCC spot market movement with maximum utilization</li> </ul>
	<ul> <li>Back-to-back structure with similar contract format enables majority of risk to be passed on to vessel charterer</li> </ul>
Eliminating residual risk with unprecedented visibility on the orderbook	<ul> <li>Asset values are too high to justify buying steel, with required lifetime rates at approx. USD 56,400 per day for a \$128m VLCC newbuild<sup>2</sup></li> <li>Aging fleet impacted by upcoming regulations and charter's ESG focus</li> </ul>

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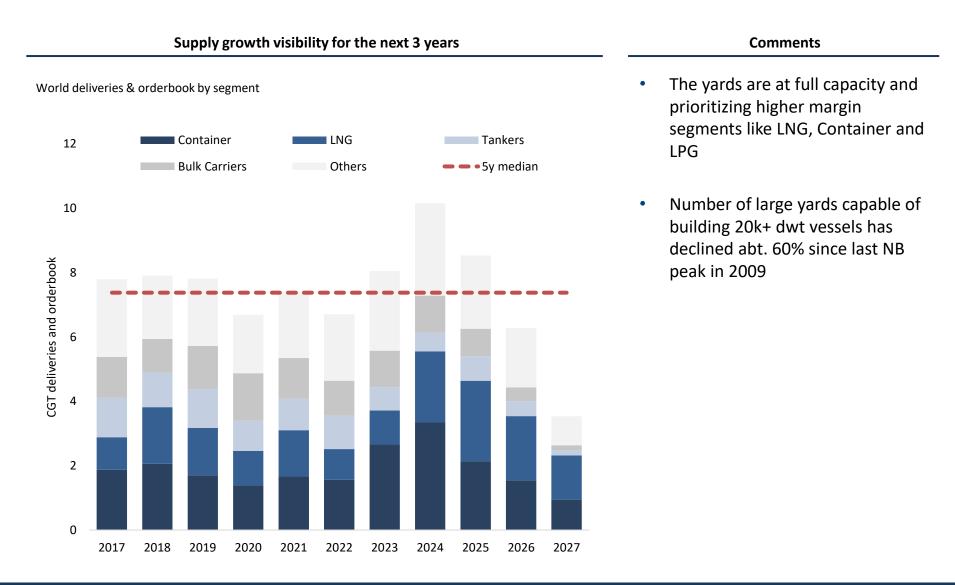
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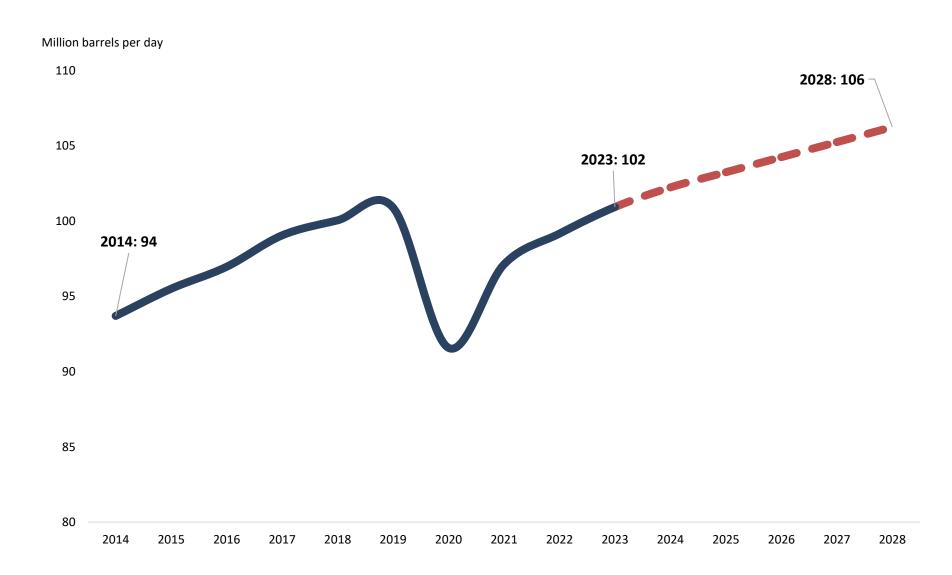




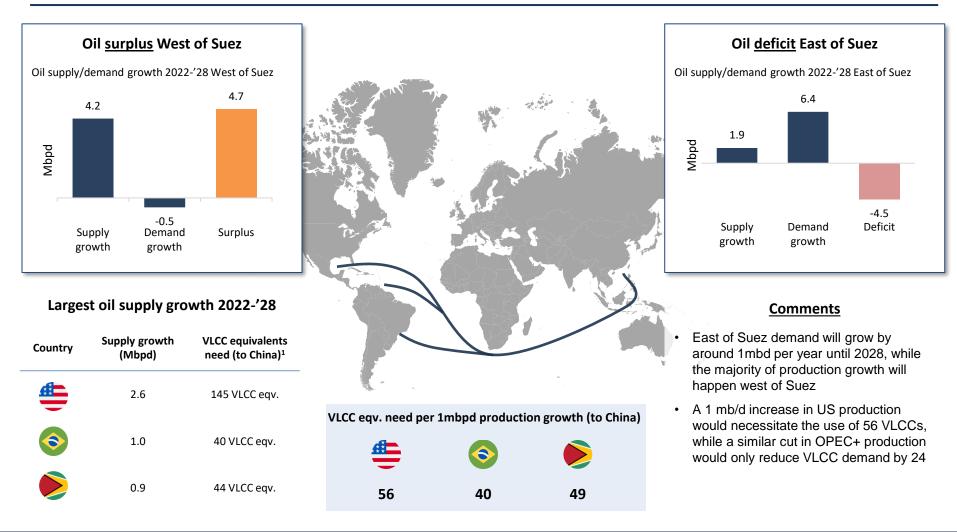
### Source: Fearnresearch

## Oil demand expected to increase steadily



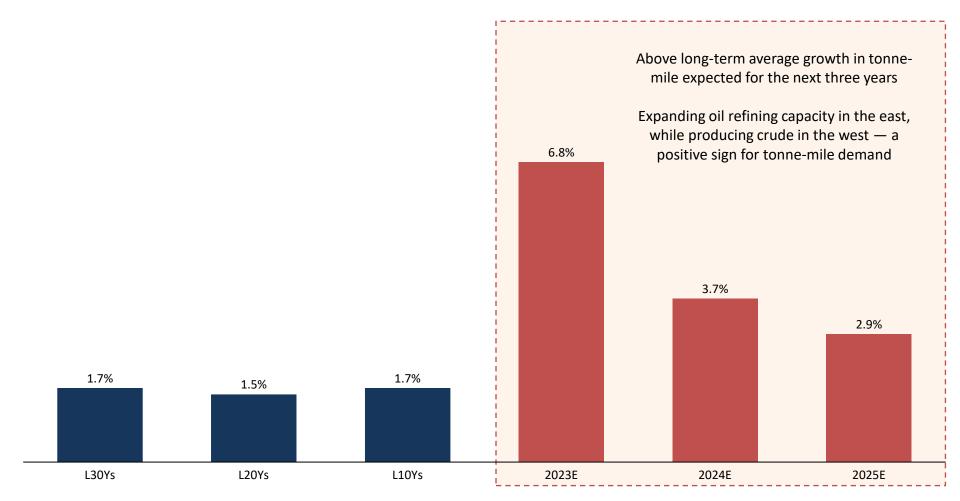


#### As oil production moves further from demand there will be a potential need for about 30 new VLCC equivalents per year

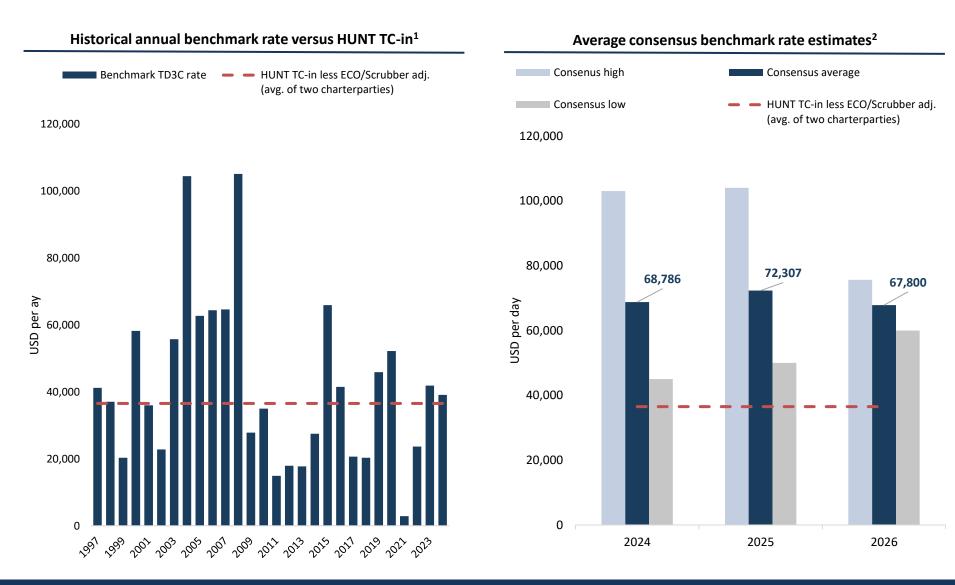


# Above average tanker demand growth in coming years

World seaborne crude oil trade, billion tonne-miles (% Yr/Yr)

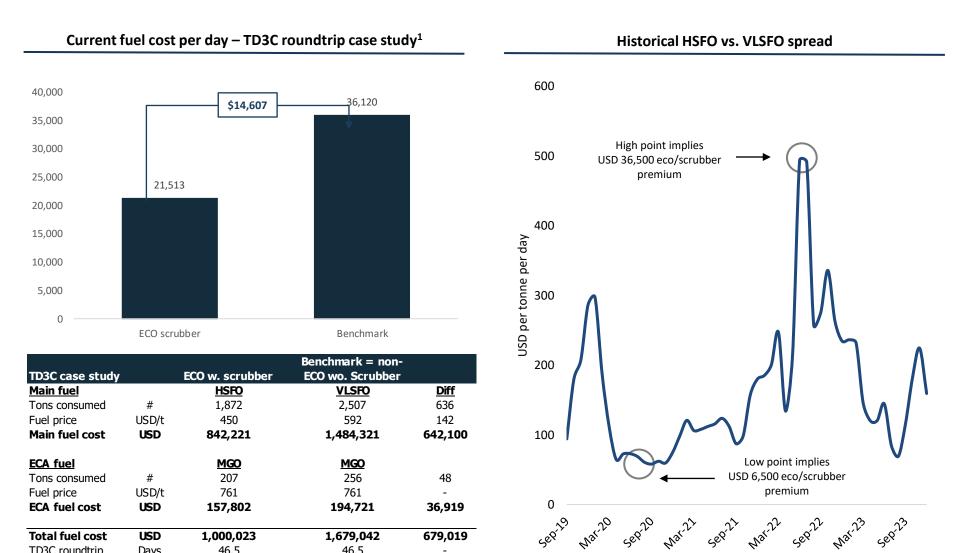






Note: 1) HUNT TC-in rate (avg of two charterparties, USD 52,500/day and USD 51,000/day) adjusted for average ECO/Scrubber premium of USD 15,226/day since January 2020, 2) Consensus includes: ABGSC, Clarksons, Arctic, Cleaves, DNB, Pareto and Fearnley estimates





Source: Clarksons SIN

Fuel cost per day

TD3C roundtrip

1) Assumes Singapore MGO, VLSFO and HSFO bunker prices as of January 17 2024

Days USD/d 46.5

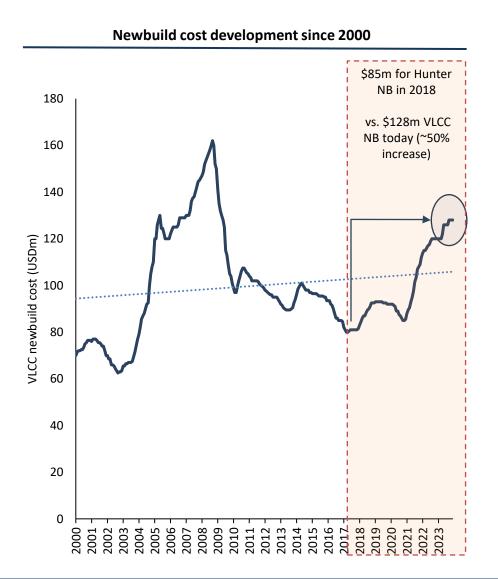
21,513

46.5

36,120

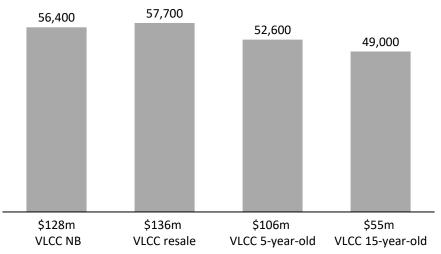
14,607

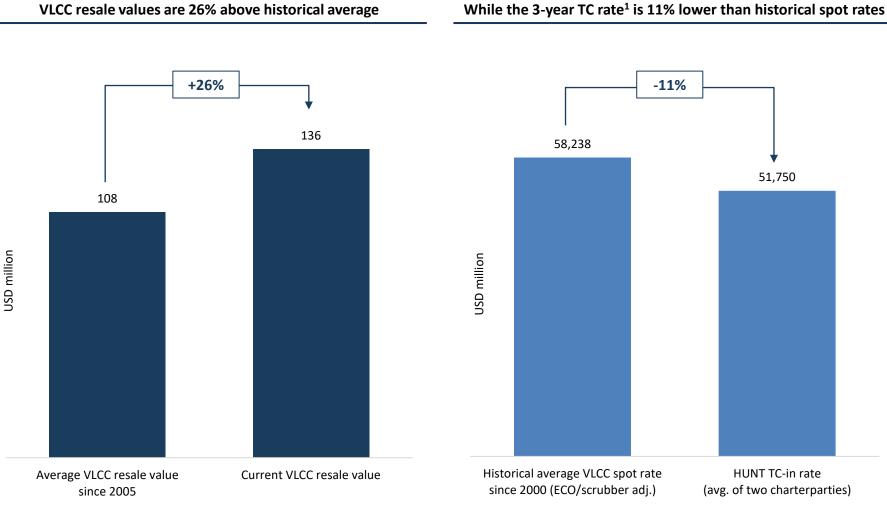




#### Lifetime benchmark rates required for 10% unlevered return

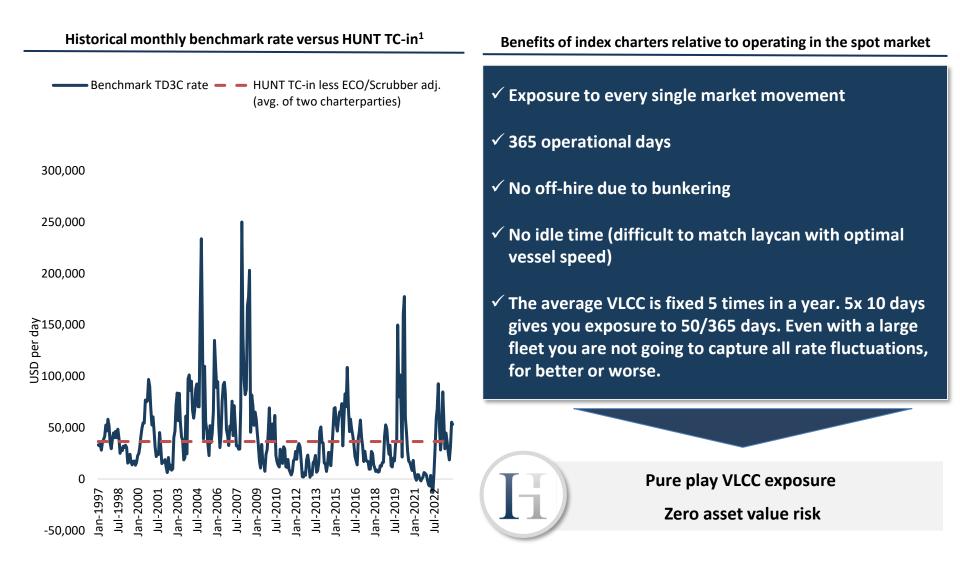
- VLCC newbuild cost has increased significantly
  - ~50% increase in newbuild cost since 2018
- 10% unlevered return implies a lifetime \$57,700 per day rate for a resale VLCC
- Resale prices at USD 136m is 26% above average 2006-YTD USD 104m





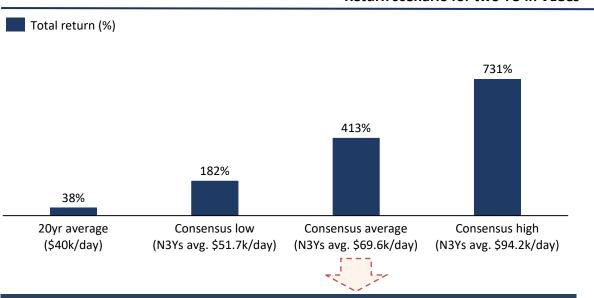
Source: Clarksons SIN 1) Average of two charterparties, USD 52,500/day and USD 51,000/day





Source: Clarksons SIN





#### **Return scenario for two TC-in VLCCs**

- On average consensus benchmark rates and a USD 15,266 per day ECO/Scrubber premium<sup>1</sup> the total potential return is 413% for a threeyear period
- The high end of the analyst range implies a return potential of over for the same period of more than 700%

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		2023	2024	2025	2026
Benchmark rate	USD/d		68,786	72,307	67,800
Scrubber/eco premium <sup>1</sup>	"		15,266	15,266	15,266
Scrubber/eco rate	"		84,052	87,573	83,066
TC-in rate <sup>2</sup>	"		51,750	51,750	51,750
Broker commission	"		841	876	831
G&A	"		1,500	1,500	1,500
Margin	"		29,961	33,447	28,985
# vessels	#		2x	2x	2x
Cash flow	USDm		21.9	24.4	21.2
Q3 equity <sup>4</sup>		4.2	-	-	-
New equity <sup>4</sup>		14.0	-	-	-
Interest earned <sup>3</sup>	"	-	1.1	2.5	4.1
Cash balance	"	18.2	41.1	68.0	93.2
Total return	%		126%	274%	413%

Note: 1) Average spread since IMO 2020 2) Assuming blended TC-in rate of USD 52,500/day and USD 51,000/day 3) Interest earned in money market fund or similar earning 6% p.a. 4) Starting cash balance of USD 4.2m and private placements of NOK equivalent of USD 12 million 10<sup>th</sup> January 2024, and NOK equivalent of USD 2 million 30<sup>th</sup> November 2023.

### Hunter Group ASA Org. nr. 985 955 107

Dronningen 1 0287 Oslo, Norway +47 975 31 227 info@huntergroup.no